

6/10/2020

Dear colleagues!

Today imposes new conditions and it influences our work.

We have held last three auctions online. The platform created from zero has shown its effectiveness in our humble opinion. We understand how important it is for the buyer to have a convenient access to the presented product and its characteristics. And it is significant for the supplier to monitor the progress of the auction and the sale of his own product. Therefore, we are pleased when you share your experience of participating the auction, allowing us to get better every day!

The spring collection of wild sable was 125 thousand skins. 40% of this number have been realized with an average price of \$55 per skin so far. The greatest demand was for skins of XXLsize with theregular quality. It might be this way due to the difficulty of detecting even a small damage without a live inspection.

Summer-autumn auctions results

Name	Quantity	Sold	Average price per skin
Wild sable raw	125 000	40%	55.00 USD

7% of the displayed goods were sold on the October auction. Due to the fact that the product of interest had been sold in the majority, popular items were the skins of XL and smaller sizes. Thus, the average price of a skin was \$52 on the last auction.

October auction results

Name	Quantity	Sold	Average price per skin
Wild sable raw	83 000	7%	52.00 USD

During this difficult time which we will definitely overcome, it is extremely important for us that the trappers continue to get benefits for their very difficult work, and the buyers are always able to find and purchase a well-chosen product. We have recently tried hard to improve ourselves in all these aspects and we hope that you would appreciate it!

Thank you all for participating and we invite you to the December auction. We are waiting for the returning of a usual trading format, but for now it is online only. We will inform you about the dates and schedule of the next season.

Check our news on the web-site – furs.su, buy furs after the auction on the platform – online.furs.su.

Best regards,
General director (CEO)
Ruspushnina ltd.



Alexey Plehanov